

State	Premium Written Direct	Premium Written Non- Affiliated Agency	Premium Written Affiliated Agency	Total Premiums Written	Market Share	Other Income	Total Revenue
Alabama	2,875,052	89,285,744	2,751,900	94,912,696	0.60%	3,231,991	98,144,687
Alaska	480,333	30,658,966	15,878,170	47,017,469	0.30%	129,516	47,146,985
Arizona	130,542,185	123,450,669	213,734,805	467,727,659	2.98%	71,288,726	539,016,385
Arkansas	923,312	38,059,153	2,641,517	41,623,982	0.27%	591,709	42,215,691
California	108,924,260	811,726,505	2,416,146,648	3,336,797,413	21.26%	114,951,330	3,451,748,743
Colorado	83,083,700	234,162,013	97,961,074	415,206,787	2.65%	20,753,042	435,959,829
Connecticut	15,609,627	175,247,393	818,924	191,675,944	1.22%	10,985,413	202,661,357
Delaware	3,788,512	28,835,200	764,347	33,388,059	0.21%	2,251,776	35,639,835
District of Columbia	4,464,108	29,823,985	3,349,387	37,637,480	0.24%	2,825,490	40,462,970
Florida	184,039,524	1,285,211,085	76,209,520	1,545,460,129	9.85%	118,754,720	1,664,214,849
Georgia	17,886,721	235,527,609	2,650,255	256,064,585	1.63%	9,658,101	265,722,686
Hawaii	15,728,965	49,282,356	18,990,171	84,001,492	0.54%	(2,708,368)	81,293,124
Idaho	582,533	88,462,567	28,894,878	117,939,978	0.75%	563,052	118,503,030
Illinois	95,799,347	178,092,487	72,290,872	346,182,706	2.21%	196,876,689	543,059,395
Indiana	31,166,813	82,394,287	4,338,134	117,899,234	0.75%	32,093,613	149,992,847
Iowa	8,579,987	1,108,768	13,621	9,702,376	0.06%	737,961	10,440,337
Kansas	12,903,449	31,603,114	15,532,993	60,039,556	0.38%	5,470,405	65,509,961
Kentucky	4,247,858	61,550,239	1,763,970	67,562,067	0.43%	3,161,952	70,724,019
Louisiana	2,468,989	87,584,961	3,520,402	93,574,352	0.60%	2,759,697	96,334,049
Maine	1,657,663	28,144,629	7,405,940	37,208,232	0.24%	1,113,490	38,321,722
Maryland	19,019,813	239,235,632	11,028,091	269,283,536	1.72%	15,524,727	284,808,263
Massachusetts	8,348,380	348,134,619	4,040,530	360,523,529	2.30%	5,066,873	365,590,402
Michigan	73,107,546	391,375,178	23,548,026	488,030,750	3.11%	50,510,379	538,541,129
Minnesota	20,230,427	150,326,513	9,839,036	180,395,976	1.15%	36,639,967	217,035,943
Mississippi	2,325,580	35,696,628	1,274,737	39,296,945	0.25%	2,256,033	41,552,978
Missouri	13,312,646	54,884,401	8,162,082	76,359,129	0.49%	18,413,570	94,772,699
Montana	4,065,136	44,787,104	7,658,701	56,510,941	0.36%	1,469,769	57,980,710
Nebraska	1,640,205	51,855,864	361,668	53,857,737	0.34%	458,122	54,315,859
Nevada	13,291,120	49,689,037	160,677,009	223,657,166	1.43%	4,061,415	227,718,581
New Hampshire	2,608,176	50,783,047	4,012,816	57,404,039	0.37%	2,353,711	59,757,750
New Jersey	71,468,926	426,732,003	12,880,569	511,081,498	3.26%	34,313,769	545,395,267
New Mexico	42,446,807	50,208,265	25,667,714	118,322,786	0.75%	13,244,247	131,567,033
New York	201,050,580	833,884,597	46,757,999	1,081,693,176	6.89%	57,386,074	1,139,079,250
North Carolina	48,911,057	63,303,968	12,976,209	125,191,234	0.80%	4,461,399	129,652,633
North Dakota	66,525	5,922,754	-	5,989,279	0.04%	132,299	6,121,578
Ohio	52,836,360	367,037,104	71,081,346	490,954,810	3.13%	32,843,019	523,797,829
Oklahoma	11,415,761	37,729,217	4,040,577	53,185,555	0.34%	25,892,487	79,078,042
Oregon	129,863,345	80,494,173	67,277,265	277,634,783	1.77%	76,231,904	353,866,687
Pennsylvania	81,995,884	570,342,536	17,412,952	669,751,372	4.27%	87,841,387	757,592,759
Rhode Island	3,431,378	38,892,521	3,166,488	45,490,387	0.29%	1,645,780	47,136,167
South Carolina	3,665,769	95,939,429	1,491,499	101,096,697	0.64%	1,688,905	102,785,602
South Dakota	349,578	15,513,766	205,165	16,068,509	0.10%	263,209	16,331,718
Tennessee	8,541,456	122,845,229	8,949,559	140,336,244	0.89%	9,892,611	150,228,855
Texas	449,194,102	666,849,564	410,213,670	1,526,257,336	9.73%	84,418,619	1,610,675,955
Utah	10,878,880	155,568,264	31,045,390	197,492,534	1.26%	1,257,903	198,750,437
Vermont	738,958	12,789,026	28,298	13,556,282	0.09%	230,599	13,786,881
Virginia	30,652,562	321,484,996	22,389,594	374,527,152	2.39%	18,939,234	393,466,386
Washington	151,224,326	76,340,159	128,171,203	355,735,688	2.27%	98,591,113	454,326,801
West Virginia	693,383	18,030,042	89,190	18,812,615	0.12%	444,589	19,257,204
Wisconsin	28,701,160	136,062,978	4,264,681	169,028,819	1.08%	15,991,798	185,020,617
Wyoming	1,381,302	11,142,761	12,532,703	25,056,766	0.16%	372,001	25,428,767
American Samoa	-	-	-	-	0.00%	-	-
Guam	-	1,309,795	-	1,309,795	0.01%	10,256	1,320,051
Puerto Rico	62,266	10,793,013	28,065,680	38,920,959	0.25%	(56,438)	38,864,521
U.S. Virgin Islands	22,880	1,420,947	55,137	1,498,964	0.01%	(7,847)	1,491,117
Canada	62,331,514	21,053,810	40,495,504	123,880,828	0.79%	43,031	123,923,859
Aggregate/Other	2,391,435	675,321	588,708	3,655,464	0.02%	168,827	3,824,291
Totals	2,278,018,161	9,249,345,991	4,166,107,324	15,693,471,476	100.00%	1,298,485,646	16,991,957,122