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Resource Title Adds Pinkerton to Sales Team
Cleveland title company continues growth pattern with addition of real estate industry veteran

Cleveland—August 20, 2008 Independence-based Resource Title Agency, Inc., one of the Midwest’s leading independent real estate services firms, has brought aboard Sheila Pinkerton. Pinkerton joins the agency in the role of marketing representative. She will focus on developing new retail business for the company, primarily in Medina and Cuyahoga counties. Pinkerton will also maintain and service relationships with existing Realtor and mortgage lending customers.

Resource Title is an independent, family-owned agency which has provided traditional title insurance services since 1984. The company also offers non-traditional services in the relocation, default and Real Estate Owned (REO) fields. The addition of Pinkerton is an unusual announcement of growth at a time when many mortgage and title insurance companies are shrinking as the result of the well-publicized market downturn. Executive Vice President Andrew Rennell says Resource Title, in contrast to much of the industry, is still winning new business in its core competencies of title insurance, escrow and closing services. “Resource Title marketing representatives are also critical in the maintenance of existing customer relationships,” said Rennell. “Sheila comes to us with an outstanding reputation for service, and with a nose for new business. She will fit right in with our tradition of understanding and meeting high customer expectations.”

Pinkerton brings with her 25 years of title and mortgage experience—all in the sales and marketing functions. She was most recently employed by a reputable local title agency. Pinkerton currently resides in Westfield Center in Medina County, and has lived in that region all of her life. She anticipates delivering Resource Title’s wide array of products

and services to her well-established local network, and looks forward to new growth. “I came to Resource Title because of its reputation as a proactive agency,” said Pinkerton. “This company does not lack resources, and it takes great pride in providing its customers what they need immediately.”

About Resource Title Agency, Inc.

Resource Title Agency, Inc. is an independent, family-owned title agency providing comprehensive title, escrow and closing services to Realtors, real estate agents and brokers, mortgage lenders and home builders. Based in the Cleveland suburb of Independence, Resource Title has been providing a full complement of products and services to customers since 1984, including title insurance, escrow and real estate closing.

With a wide range of clients locally and nationwide, the company prides itself on an ability to customize programs to the individual needs of its customers. In addition to delivering traditional settlement services, Resource Title also offers unique and well-regarded services in the relocation, default and Real Estate Owned (REO) fields. The company also leans on cutting edge technology to streamline all of its processes, resulting in rapid service and negligible claims and error rates.

For more information, go to www.resourcetitle.com, or call 800-544-3292.