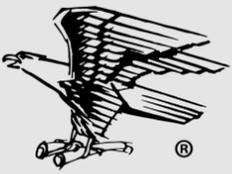


What every real estate pro
needs to know about the



FINCEN REAL ESTATE GTO



1 PREPARE EARLY

Early awareness of the Geographic Targeting Order gives customers the most flexibility and time to collect information.

2 LIKE OPENING A BANK ACCOUNT

Let clients know that the info they need to provide is the same that is needed to open a bank.



3 EARNEST MONEY



Tell the title company about how earnest money was paid. Money collected by a party representing purchaser or seller (i.e. an attorney or real estate agent) no matter how de minimis counts when reporting.

4 PRIVACY

Reports made under the GTO are confidential. They are not made public and not subject to a Freedom of Information Act disclosure.



5 KNOW THE NUMBERS

California - \$2m
Los Angeles
San Diego
San Francisco
San Mateo
Santa Clara

Florida - \$1m
Broward
Miami-Dade
Palm Beach
Texas - \$500k
Bexar

New York - \$1.5m
Bronx
Brooklyn
Queens
Staten Island
Manhattan - \$3m

YOU'RE READY TO
CLOSE

