Conducting Closings in a COVID-19 World
meetings.alta.org/advocacy
TODAY’S FEATURED SPONSOR

OLD REPUBLIC TITLE
ALTA COVID Resources Center

www.alta.org/coronavirus
Share Your #GoodDeeds

• Three Ways to Share With Us
  – Share your story on Facebook or Instagram, use #GoodDeeds and tag ALTA.
  – Email your story at communications@alta.org.
  – Post your story in the comments section on our blog at blog.alta.org.
Today’s Speakers

Panelists:
• Maureen Pfaff WTP, NTP | President and CEO | Olympic Peninsula Title
• Randy Gilbert | Chief Happiness Officer | Florida’s Title Insurance Co.
• Tyler Newlon | Digital Closing Implementation Specialist | Pioneer Title Agency
• Steve Gottheim | Senior Counsel | American Land Title Association

Moderator:
• Cynthia Durham Blair NTP | Founding Member | Blair Cato Pickren Casterline
CLOSING OPTIONS

In-Person
with accommodations for social distancing

Curbside
You can remain in your car during the closing

Remotely
Via the internet with a webcam
OPT is committed to ensuring your safety and providing you with the best possible service during this difficult time. For your closing experience, we will offer remote closing solutions whenever possible for the safety and convenience of our customers. Please contact your closing representative for more information and assistance, as not all options are available in all transactions.

**CLOSING OPTIONS**

**In-Person**  
with accommodations for social distancing

**Curbside**  
You can remain in your car during the closing

**Remotely**  
Via the internet with a webcam

If you choose to close in our offices, here’s what you can expect of us and what we ask of you:

- If you don’t feel well prior to your closing, please contact us to consider other options.
- Only those people signing documents will attend the signing in person.
- Everyone will sanitize their hands prior to entering the closing room.
- If you do have to cough or sneeze, please cover your mouth and nose with a tissue.
- Following the closing, our staff will be wiping down all touched hard surfaces.

www.olypentitle.com
In Person
We love our customers!
Curbside
To protect our team, families, customers, and communities we are now offering drive up closings!

How to prepare for your closing:

1. Show up to your scheduled appointment and remain in your car. You will be greeted by a PTA team member or notary.
2. Present your ID.
3. We will present your documents to sign along with a new pen for you to keep.
4. Sign the documents while remaining in your car.
5. Signed copies will be emailed to you.

THANK YOU! We appreciate you and your service during this time!

WE ARE ALL IN THIS TOGETHER.

We appreciate each of you helping us keep our team, families, customers and communities healthy.

Be kind to those around you, wash your hands and practice social distancing.
Pioneer Title Agency

RON
remote online notarization
RON is in Arizona!

We have on staff Arizona Remote Online Notaries available for to close your deals!

What are you doing?
I am signing my closing documents while I eat this steak.

Is it magic?!
No, it’s... RON!
The Verbiage - According to Fannie and Freddie

- Remote Online Notarization
  - Remote Appearance before Notary
  - Digital Document
  - Digital Signature
  - Digital Notary Seal

- In Person Electronic Notary (IPEN)
  - In person Appearance before Notary
  - Digital Document
  - Digital Signature
  - Digital Notary Seal

- Remote Ink Signed/Emergency Video Notarization
  - Remote Appearance Before Notary
  - Paper Document
  - Wet Ink Signature
  - Embossed notary seal

- Traditional
  - In person Appearance before Notary
  - Paper Document
  - Wet Ink Signature
  - Embossed notary seal
Key Questions to Think About?

• Platform
  – Make sure signer has reasonable internet speed

• Will you be the notary or will the platform provide one?

• Document tagging?

• Licensure and insurance
  – Check your E and O coverage!
Your Order is ready to close!

Dear RandallTEST,

Your Order has been prepped, reviewed, and is ready to close!

- **Order Number:** 12345
- **Property Address:** 1313 Mocking Bird Lane, Hollywood, FL 13131
- **Closing Date:** 03/27/2020 05:00:00 PM EST

**Login Here**

**Important Note for the Consumers/Signers:** Please remember your password and 6-Digit PIN, as you may need them if further action is required for your order.

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**Contact Information**

- **Primary Phone:** [515] 123-4567
- **Email:**

**Mailing Address**

- **Address 1:** 1313 Mockingbird Lane
- **State:** FL
- **Zip Code:** 1313

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**Save**

**USE THE SAME ADDRESS AS ON YOUR LICENSE. DON'T PUT A FUTURE ADDRESS. THIS IS USED TO CONFIRM YOUR IDENTITY.**
Your Remote Online Closing - ID Validation

Please make sure you have sufficient lighting and can see yourself clearly on the video. Your closing agent is required to visibly see you.

Note: Each participant using this device must validate their identification.

Select your form of ID:
- State Driver's License
- State Identification Card
- Passport

Your ID Validation link:
https://portalsandbox.pavaso.com/RemoteClose/validate?e9f9a7a75-3070-4588-97b-a7d00720c239

Click on Link to sent to your Cell.
Questions?
Next Webinar:

May 12, 2020 @ 1:00 p.m. ET

ALTA CEO Diane Tomb
& FHFA Director Mark Calabria
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